PHILIP MORRIS

U.S.A.

120 PARK AVENUE, NEW YORK, N.Y. 10017-5592 TELEPHONE (212) 880-5000

March 27, 1995

Defense Commissary Agency Headquarters
38th & E. Ave.
Building P-11200
Fort Lee, VA 23801-6300
Attn: William F. Mehler

Dear Mr. Mehler:

Effective May 1, 1995, the tax-free list prices on all Philip Morris cigarettes will be increased as follows:

	Overseas Military Tax-Free Price Current	**Overseas Military Tax-Free Price Effective 5/1/95**
Basic, All American Value Brands	$3.36	**$3.69**

Note: No change in premium brands price of $8.35.

We will honor orders on all brands at existing prices if dated and received in Richmond by Friday, April 28, 1995 for delivery no later than May 5, 1995.

I also wish to confirm that our net prices to the Military are as favorable as, or better than our prices to other customers under the same or similar conditions and in the same general geographical area.

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Source: https://www.industrydocuments.ucsf.edu/docs/lzcy0004

We reserve the right to limit quantities based on normal purchase patterns in order to provide comparable product shipments to all customers.

Thank you for your continued support and cooperation.

Sincerely,

PHILIP MORRIS U.S.A.

Mark Schmidt
Manager, Military Sales

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